# CENTRAL INTELLIGENCE AGENCY Approved For Release 2002/06/19: CIA-RDP86B00269R001400040002-0

#### OFFICE OF THE DIRECTOR

27 October 1964

MEMORANDUM FOR: Mr. Kirkpatrick

Interesting -- why not figure out what we should do to make all people who know about CIA think it is doing a fine job?

John A. McCone

Attachment: "The Public's Knowledge of the Central Intelligence Agency" dated September 1964



The Galley's Organization, Sma

MARKETING AND ATTITUDE RESEARCH PRINCETON, NEW JERSEY

Approved For Release 2002/06/19 : CIA-RDP86B00269R001400040002-0

# THE PUBLIC'S KNOWLEDGE OF THE CENTRAL INTELLIGENCE AGENCY

Conducted for

EARL NEWSOM & COMPANY

New York

September, 1964

A National Opinion Trends Report

The Gallup Organization, Inc.

MARKETING AND ATTITUDE RESEARCH

Approved For Release 2002/06/19 : CIA-RDP86B00269R001400040002-0

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#### INTRODUCTION

Objective of The primary objective of the study was to ascertain the Study
the extent of the public's awareness and knowledge
of the Central Intelligence Agency.

Specific Objectives The study had seven specific objectives, as folof the Study lows:

- 1) To ascertain the number of adults who are familiar with the CIA and what it does.
- 2) To find out among those adults who are familiar with the CIA whether they know if it operates here in the United States or abroad, or both.
- 3) To determine whether they think the CIA is responsible to the President or is free to act entirely on its own.
  - 4) To find out how good a job they think the CIA is doing.
- 5) To ascertain how important a job they think the CIA performs.
- 6) To learn whether they think other countries have an organization similar to the CIA, and, specifically, if they think Russia has such an organization, and,
- 7) To determine the esteem in which the public holds the CIA, based on whether they would like to have a son work for the agency.

Design of the Research The findings in the survey are based on personal interviews with 1,570 adults selected in such a

manner that, as a group, they constitute a close approximation to the U.S. adult civilian population.

The details of the sample, how it is distributed by regions of the country, city size, age, occupation of chief wage-earner, annual family income, and so on and a description of the manner in which it was drawn appear in the Technical Appendix of the report.

Interviewing for the study was conducted during the period from August 25 through September 2, 1964.

The following questions were asked:

- 1. "Have you ever heard or read anything about the Central Intelligence Agency -- sometimes called the C.I.A.?"
- 2. (IF YES) "Just in your own words -- what does it do?"
- 3. "Do you happen to know whether it operates here in the United States or abroad, or both?"
- 4. "Is the agency responsible to the President, or is it free to act entirely on its own?"
- 5. "Based on what you have heard or read, how good a job is the C.I.A. doing -- very good, fairly good average, or poor?"
- 6. "How important a job would you say the C.I.A. performs -- very important, fairly important, or not too important?"
- 7. "Do you think other countries have an organization like the C.I.A. which obtains information about the United States?"
- 8. "Do you think Russia has an organization like the C.I.A., or not?"
- 9. "Assuming that he qualified, would you like to have a son of yours work for the C.I.A., or not?"

Tables of recommended sampling tolerances to have in mind while reading the report appear in the Technical Appendix.

The following estimate, as of September 1, 1964, can be used for the purpose of projecting percentages into number of people:

National adult civilian population, age 21 and older, excluding the institutional population 110,200,000

#### SUMMARY OF FINDINGS

1. Fifty-eight per cent of adults say they have heard or read about the Central Intelligence Agency, while 42 per cent have not.

Awareness of the CIA is proportionately higher among young adults age 21 to 29 years, among college-trained persons, among persons living in the West, and among persons in the professional and business occupation group:

Table Page 13

	Per Cent Familiar
21 to 29 years	67
30 to 49 years	61
50 years and older	52
College	87
High school	63
Grade school	35
East	62
Midwest	55
South	49
West	71
Professional & Business	81
White-collar	65
Manual workers	51
Farmers	45
Non-labor force	43

2. More than one out of three persons who are familiar with the CIA said that the agency is a "spy outfit" that obtains vital information about other countries.

Table Page 14

When those persons who said they are familiar with the CIA were asked, "Just in your own words -- what does it do?", 36 per cent answered that it is a "spy outfit." About one person in five among those familiar with the CIA, 20 per cent, said it "investigates persons in top Government jobs," 8 per cent said it "investigates everything to protect U.S. interests," and 7 per cent said it "keeps tab on activities around the world." Two per cent made specific mention of CIA activity in Cuba.

About one person in four who had heard or read about the CIA, 25 per cent, was unable to say what it does. 3. More than six out of ten persons who are familiar with the CIA said the agency operates both in the United States and abroad.

Persons in the survey who were familiar with the CIA were next asked, "Do you happen to know whether it operates here in the United States or abroad, or both?"

Table Page 16

Sixty-three per cent said the agency operates both in the United States and abroad, while 9 per cent answered that it operates in the United States and a similar proportion answered that it operates abroad.

Again, proportionately more college-trained persons (74 per cent) answered that the agency operates both in the United States and abroad than is the case among those persons with less formal education.

More than seven out of ten persons living in the West (73 per cent) said the CIA operates both in the United States and abroad.

4. Among those persons familiar with the CIA, the weight of opinion holds that the agency is responsible to the President.

When respondents who were familiar with the CIA were asked, "Is the agency responsible to the President, or is it free to act entirely on its own?", 49 per cent said the agency is responsible to the President, while 18 per cent said it is free to act entirely on its own, and 33 per cent said they did not know.

Table Page

Proportionately more college-trained persons who are familiar with the CIA think the agency is responsible to the President than is the case among those persons with less formal education:

	President	Free To Act	Don't Know
	%	%	%
College High school Grade school	57 51 35	18 16 21	25 33 44

5. Slightly more than half of those persons who are familiar with the CIA think the agency is doing a "very good" or "fairly good" job.

Persons familiar with the CIA were next asked, "Based on what you have heard or read, how good a job is the CIA doing -- very good, fairly good, average, or poor?"

Table Page 20

Twenty-one per cent rated the agency as doing a "very good" job, 31 per cent said it is doing a "fairly good" job, and 14 per cent rated the job the agency is doing as "average."

Less than one person in ten who were familiar with the agency, 8 per cent, rated the job CIA is doing as "poor," while about one out of four, 26 per cent, expressed no opinion.

6. More than six out of ten persons who are familiar with the CIA think the agency performs a "very important" job.

When persons who were familiar with the CIA were asked, "How important a job would you say the CIA performs -- very important, fairly important, or not too important?", 63 per cent said "very important," 16 per cent said "fairly important," 3 per cent said "not too important," and 18 per cent said they did not know.

Table Page 22

The view that the CIA performs a very important job is proportionately higher among college-trained persons and persons in the professional and business occupation group, as follows:

	Per Cent Saying "Very Important"
College	75
High school	61
Grade school	55
Professional and Business	73
White-collar	70
Manual workers	60
Farmers	39
Non-labor force	49

7. More than eight out of ten persons who are familiar with the CIA think that other countries, including Russia, have organizations like CIA which obtain information about the United States.

Respondents who were familiar with the CIA were asked, "Do you think other countries have an organization like the CIA which obtains information about the United States?"

Table Page 24

Eighty-four per cent answered yes, while one per cent said no, and 15 per cent said they did not know.

When asked specifically about Russia having an organization like the CIA, 85 per cent answered yes, while one per cent said no, and 14 per cent said they did not know. Table Page 26

The belief that other countries have organizations like the CIA which obtain information about the United States is proportionately higher among college-trained persons and among persons in the professional and business occupation group.

# 8. The weight of sentiment among persons who are familiar with the CIA holds that they would like to have a son of theirs work for the CIA.

To ascertain the esteem in which the public holds the CIA, respondents who were familiar with the agency were asked, "Assuming that he qualified, would you like to have a son of yours work for the CIA, or not?"

Table Page 28

Forty-six per cent said they would, while 25 per cent said they would not, and 29 per cent expressed no opinion.

Some typical volunteered comments:

"It would be a good thing. He would be doing something for his country." (Woman, 60, Entrat, Washington)

"That's like saying, would you want your son to be President?" (Woman, 25, Tampa, Fla.)

"It should be fascinating." (Woman, 41, Sarasota, Fla.)

"If this was the type of work he wanted to do." (Woman, 43, Norfolk, Va.)

"It would be interesting, intriguing and important work." (Man, 48, Knoxville, Tenn.)

"I wouldn't object, but I wouldn't encourage it." (Man, 67, Liberal, Kans.)

"If he were qualified, yes." (Man, 63, Madison, Ind.)

"It is a top organization." (Man, 60, Halma, Minn.)

"It would be an honor but dangerous." (Man, 41, Toledo, Ohio)

"To protect the country, yes." (Man, 51, Pittsburgh, Pa.)

"It's important top secret work." (Man, 68, Wilmington, Del.)

"I wouldn't enjoy it, but I'd be proud if he did." (Woman, 83, Wethersfield, Conn.)

"It's up to the boy." (Man, 24, Bound Brook, N.J.)

"Because he would be helping the country." (Man, 45, Boylston, Mass.)

"It would be dangerous." (Woman, 23, Sparks, Nev.)

"The risk is too high for the remuneration." (Man, 65, Salt Lake City, Utah)

"No one wants their child to go into dangers like that." (Woman, 25, North Hollywood, Calif.)

"Just on general principles, I object to my son spying." (Man, 36, Brazoria, Tex.)

"Too dangerous." (Woman, 23, Atlanta, Ga.)

"I don't like intrigue and it's a dangerous job." (Man, 78,

Lake Geneva, Wisc.)

FINDINGS IN DETAIL

1. "Have you ever heard or read anything about the Central Intelligence Agency -- sometimes called the C.I.A.?"

	Number of Interviews	Yes	<u>No</u>
		%	%
NATIONAL	1,570	58	42 = 100%
AGE OF RESPONDENT			
21 to 29 years	252	67	33
30 to 49 years 50 years and older	666 648	61 52	39 48
Undesignated	4	22	до
EDUCATION OF RESPONDENT			
College	357	87	13
High school	840	63	37
Grade school	368 5	35	65
Undesignated	כ		
REGION OF COUNTRY		,	
East	437	62	38 45 51
Midwest	470	55	45
South West	411 252	49 71	51 29
west	252	/ <u>T</u>	29
OCCUPATION OF CHIEF WAGE-EARNER			
Professional & Business	415	81	19
White-collar	186	65 53	35 49
Manual workers Farmers	638 88	51 1.c	49 47
Non-labor force	231	45 43	55 57
Undesignated	12	4)	21
SIZE OF COMMUNITY			
1,000,000 and over including fri		57	43
250,000 to 1,000,000 including frin		68	32
50,000 to 250,000 including fring		56	44
2,500 to 50,000 Rural non-farm and farm	273 450	58 52	42 48
nural non-tarm and tarm	450	フィ	40

2. (IF YES) "Just in your own words -- what does it do?"

	NATIONAL	Had Heard of CIA
	%	%
Spy outfit; espionage; obtains vital information about other nations, etc.	21	36
Investigates persons in top Government jobs; checks on Communist membership, etc.	11	20
Investigates everything to protect U.S. interest	s 4	8
Keeps tab on activities around the world (genera	1) 4	7
Specific mention of activity in Cuba	1	2
"An intelligence agency" as its name implies	1	2
Advises the President, the administration	1	2
Provides for the security of the President	1	2
Informs the people of what is going on	*	<del>}{</del>
Miscellaneous	1	2
Can't say	14	25
	59	·
Had not heard of CIA	42	
	<b>1</b> 01**	106**

<sup>\*</sup> Less than one-half of one per cent.

<sup>\*\*</sup> Multiple answers.

3. "Do you happen to know whether it operates here in the United States or abroad, or both?"

	Number of Interviews	United States	Abroad	<u>Both</u>	Don't Know	Had not Heard of CIA
		%	%	%	%	%
NATIONAL	1,570	5	6	36	11	42 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	252 666 648 4	9 5 4	5 5 6	41 40 31	12 11 11	33 39 48
EDUCATION OF RESPONDENT College High school Grade school Undesignated	357 840 368 5	4 7 3	10 5 3	64 39 18	9 12 11	13 37 65
REGION OF COUNTRY East Midwest South West	437 470 411 252	5565	8 5 3 7	41 31 27 52	8 14 13 7	38 45 51 29
OCCUPATION OF CHIEF WAGE-EA Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	RNER 415 186 638 88 231	7 5 5 8 4	8 10 4 2 1	56 42 32 12 25	10 8 10 23 13	19 35 49 55 57
SIZE OF COMMUNITY  1,000,000 and over incl fringe 250,000 to 1,000,000 incl fringe 50,000 to 250,000 includ	317	14 14	9	39 40	5 18	43 32
fringe 2,500 to 50,000 Rural non-farm and farm	236 273 450	10 5	3 3 4	40 35 31	9 10 12	44 42 48

(Continued)

3. "Do you happen to know whether it operates here in the United States or abroad, or both?"

# (Based on those who had heard of CIA)

	Number of Interviews	United States %	Abroad	Both	Don't Know
NATIONAL	963	% 9	% 9	% 63	% 19 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	178 434 349 2	14 9 7	8 9 11	61 65 60	17 17 22
EDUCATION OF RESPONDENT College High school Grade school Undesignated	315 525 121 2	5 12 9	11 8 9	74 62 50	10 18 32
REGION OF COUNTRY East Midwest South West	305 26 <b>2</b> 218 178	8 9 12 7	12 .8 .5 10	67 57 56 73	13 26 27 10
OCCUPATION OF CHIEF WAGE-EAR Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	RNER 335 125 339 45 113	9 7 9 17 9	10 15 9 4 2	69 65 62 27 59	12 13 20 52 30
SIZE OF COMMUNITY 1,000,000 and over incling fringe 250,000 to 1,000,000 inc.	193	8	15	68	9
ing fringe	220	6	9	59	26
50,000 to 250,000 includ fringe 2,500 to 50,000 Rural non-farm and farm	ing 139 163 248	7 17 10	5 6 8	7 <b>2</b> 60 59	1.6 1.7 2.3

4. "Is the agency responsible to the President, or is it free to act entirely on its own?"

	Number of Interviews	<del></del>		Don't Know	Had Not Heard of CIA
		%	%	%	%
NATIONAL	1,570	29	10	19	42 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	252 666 648 4	31 33 23	14 9 10	22 19 19	33 39 48
EDUCATION OF RESPONDENT College High school Grade school Undesignated	357 840 368 5	49 32 13	16 10 7	22 21 15	13 37 65
REGION OF COUNTRY East Midwest South West	437 470 411 252	36 26 20 34	10 10 11 9	16 19 18 28	38 45 51 29
OCCUPATION OF CHIEF WAGE-EARNER Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	415 186 638 88 231	47 36 23 12 18	16 11 9 7 7	18 18 19 26 18	19 35 49 55 57
SIZE OF COMMUNITY  1,000,000 & over including fringe 250,000 to 1,000,000 including fringe 50,000 to 250,000 including fring 2,500 to 50,000 Rural non-farm and farm	317	34 30 27 26 26	10 15 9 10 8	13 23 20 22 18	43 32 44 42 48

(Continued)

4. "Is the agency responsible to the President, or is it free to act entirely on its own?"

#### (Based on those who had heard of CIA)

	Number of Interviews	President	Free To Act	Don't Know
		<u></u> %	<del></del> %	<u></u>
NATIONAL	963	49	18	33 = 100%
AGE OF RESPONDENT				
21 to 29 years 30 to 49 years	178 434	46 55	21 15	33 30
50 years and older	349	44	20	36 36
Undesignated	2			
EDUCATION OF RESPONDENT	מז ל	ť a	7.0	a.d
College High school	315 525	57 51	18 16	25 33
Grade school	121	35	21	44
Undesignated	2			
REGION OF COUNTRY East	305	57	7 77	06
${\tt Midwest}$	26 <b>2</b>	48	17 18	26 34
South West	218 178	40	23	37
		48	12	40
OCCUPATION OF CHIEF WAGE-EARNE Professional & Business	҈R 335	58	10	0.3
White-collar	125	56	19 16	23 28
Manual workers Farmers	339	45	17.	38
Non-labor force	45 113	26 42	16 15	58 43
Undesignated	6		-	
SIZE OF COMMUNITY				
1,000,000 and over includir fringe	ng 193	59	17	24
250,000 to 1,000,000 includ	ling			·
fringe 50,000 to 250,000 including	<b>22</b> 0	7171	22	34
fringe	139	48	17	35
2,500 to 50,000 Rural non-farm and farm	163 248	45 49	17 15	38 36

5. "Based on what you have heard or read, how good a job is the C.I.A. doing -- very good, fairly good, average, or poor?"

	Number of Interviews	Very Good %	Fairly Good %	Aver- age %	Poor %	Don't Know %	Had Not Heard of CIA %
NATIONAL	1,570	12	18	8	5	15	42 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	252 666 648 4	14 13 10	19 20 15	7 9 8	4 5 5	23 14 14	33 39 48
EDUCATION OF RESPONDEN College High school Grade school Undesignated	T 357 840 368 5	17 13 8	2 <b>8</b> 18 13	12 11 2	12 4 1	18 17 11	13 37 65
REGION OF COUNTRY East Midwest South West	437 470 411 252	13 14 9 11	23 12 15 24	8 9 6 11	5 3 4 9	13 17 15 16	38 45 51 29
OCCUPATION OF CHIEF WA Professional & Busi White-collar Manual workers Farmers Non-labor force Undesignated		15 14 11 3 11	26 24 16 12 7	13 10 7 6 5	11 5 2 2 5	16 12 15 22	19 35 49 55 57
SIZE OF COMMUNITY  1,000,000 and over including fringe 250,000 to 1,000,00		13	15	7	7	15	43
including fringe 50,000 to 250,000 i	317	13	23	10	5	17	32
cluding fringe 2,500 to 50,000 Rural non-farm and	236 273	11 16 9	19 14 17	10 7 8	4 5 3	12 16 15	44 42 48

(Continued)

5. "Based on what you have heard or read, how good a job is the C.I.A. doing -- very good, fairly good, average, or poor?"

# (Based on those who had heard of CIA)

	Number of Interviews	Very Good	Fairly Good	Aver- age	Poor	Don't Know
		%	%	%	%	%
NATIONAL	963	21	31	14	. 8.	26 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years	178 434	21 21	28 33	11 15	7 8	33. 23
50 years and older Undesignated	349 2	20	29	15	9	27
EDUCATION OF RESPONDENT College High school Grade school Undesignated	315 525 121 2	20 20 22	32 28 36	13 18 7	14 7 3	21 27 32
REGION OF COUNTRY						
East Midwest South West	305 262 218 178	22 25 18 15	37 22 31 35	13 16 12 15	8 6 8 12	20 31 31 23
OCCUPATION OF CHIEF WAGE-EAR Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	NER 335 125 339 45 113 6	19 21 22 6 24	33 37 31 27 16	16 15 14 14 12	13 9 4 5 12	19 18 29 48 36
SIZE OF COMMUNITY						
1,000,000 and over includ ing fringe 250,000 to 1,000,000 incl	193	22	27	12	12	27
ing fringe 50,000 to 250,000 includi	220	19	33	15	7	26
fringe 2,500 to 50,000 Rural non-farm and farm	139 163 248	20 27 17	34 25 33	17 11 16	7 9 6	22 28 28

6. "How important a job would you say the C.I.A. performs -- very important, fairly important, or not too important?"

	Number of Interviews		- Fairly Important	Not Too Important	Don't <u>Know</u>	Had Not Heard of CIA
		%	%	%	%	%
NATIONAL	1,570	37	9	2	10	42 = .
AGE OF RESPONDENT						
21 to 29 years	252	39	13	1	14	33
30 to 49 years	666	42	10	1	8	39
50 years and older	648	31	8	2	11	48
Undesignated	4					
EDUCATION OF RESPONDEN						
College	357	65	10	2	10	13.
High school	840	38	13	1	11	37
Grade school	368	19	5	2	9	65
Undesignated	5					
REGION OF COUNTRY						
East	437	42	10	2	8	38
Midwest	470	34	9	1	11	45
South	411	29	6	3 1	11	51
West	252	46	14	1	10	29
OCCUPATION OF CHIEF WA	GE-EARNER					
Professional & Busi	ness 415	59	9	3	10	19
White-collar	186	46	11	3 2	6	
Manual workers	638	30	11	1	9	35 49 55 57
Farmers	.88	18	6	-	21,	55
Non-labor force	231	21	6	2	14	57
Undesignated	12					
SIZE OF COMMUNITY						
1,000,000 and over						
including fringe		39	8	1	9	43
250,000 to 1,000,00						
including fringe		42	11	3	12	32
50,000 to 250,000 i		25			•	
cluding fringe 2,500 to 50,000	236 273	37 38	9 9 9	2	8	44
Rural non-farm and	チョマm りょくり	30 30	<b>7</b> 0	1 1	10	42
on sout thin did	- 4JO	٥,	7	Т	12	48
	•			(0		

(Continued)

100%

6. "How important a job would you say the C.I.A. performs -- very important, fairly important, or not too important?"

# (Based on those who had heard of CIA)

	Number of Interviews	Very Important	- Fairly Important	Not Too Important	Don't Know
		%	%	%	%
NATIONAL	963	63	16	3	18 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	178 434 349 2	58 69 59	19 16 15	1 1 5	22 14 21
EDUCATION OF RESPONDENT College High school Grade school Undesignated	315 525 121 2	75 61 55	11 20 14	3 2 4	11 17 27
REGION OF COUNTRY East Midwest South West	305 262 218 178	67 61 59 65	16 17 12 19	3 2 5 1	14 20 24 15
OCCUPATION OF CHIEF WAGE-EARI Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	NER 335 125 339 45 113 6	73 70 60 39 49	11 18 21 13 14	3 2 2 - 5	13 10 17 48 32
SIZE OF COMMUNITY  1,000,000 and over including fringe  250,000 to 1,000,000 incluing fringe	193 ad- 220	70 62	14 16	1 5	15 17
50,000 to 250,000 includir fringe 2,500 to 50,000 Rural non-farm and farm	ng 139 163 248	66 65 58	16 16 18	4 2 1	14 17 23

7. "Do you think other countries have an organization like the C.I.A. which obtains information about the United States?"

	Number of Interviews	Yes %	No Z	Don't Know %	Had Not Heard of CIA %
NATIONAL	1,570	49	*	9	42 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	252 666 648 4	57 54 41	1 * *	9 7 11	33 39 48
EDUCATION OF RESPONDENT College High school Grade school Undesignated	357 840 368 5	80 54 24	- 1 *	7 8 11	13 37 65
REGION OF COUNTRY East Midwest South West	437 470 411 252	55 45 39 59	- 1 * 1	7 9 10 11	38 45 51. 29
OCCUPATION OF CHIEF WAGE-EA Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	RNER 415 186 638 88 231	75 58 42 27 29	- * 1 - *	6 7 8 18 14	19 35 49 55 57
SIZE OF COMMUNITY 1,000,000 and over inclufinge 250,000 to 1,000,000 inding fringe	294	50 57	-	7 11	43
50,000 to 250,000 include fringe 2,500 to 50,000 Rural non-farm and farm		49 48 41	- 1 1	7 9 10	32 44 42 48

(Continued)

<sup>\*</sup> Less than one-half of one per cent.

7. "Do you think other countries have an organization like the C.I.A. which obtains information about the United States?"

#### (Based on those who had heard of CIA)

	Number of Interviews	Yes %	No %	Don't Know %
NATIONAL	963	84	1	15 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	178 434 349 2	8 <u>4</u> 88 79	2 *	14 12 21
EDUCATION OF RESPONDENT College High school Grade school Undesignated	315 525 121 2	92 86 69	- 1 *	8 13 31
REGION OF COUNTRY East Midwest South West	305 26 <b>2</b> <b>2</b> 18 178	89 82 79 84	- 2 * 1	11 16 21 15
OCCUPATION OF CHIEF WAGE-EARNER Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	335 125 339 45 113 6	92 89 83 61 68	- 1 1 - *	8 10 16 39 32
SIZE OF COMMUNITY 1,000,000 and over including fringe 250,000 to 1,000,000 includi		87 84	-	13 16
fringe 50,000 to 250,000 including fringe 2,500 to 50,000 Rural non-farm and farm	220 139 163 248	88 83 80	- 1 1	12 16 19

<sup>\*</sup> Less than one-half of one per cent.

8. "Do you think Russia has an organization like the C.I.A., or not?"

	Number of Interviews	Yes	<u>No</u>	Don't Know	Had Not Heard of CIA
		%	%	%	%
NATIONAL	1,570	49	1	8	42 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	252 666 648 4	57 54 42	2 1 *	8 6 10	33 39 48
EDUCATION OF RESPONDENT College High school Grade school Undesignated	357 840 368 5	81 54 25	* 1 *	6 8 10	13 37 65
REGION OF COUNTRY East Midwest South West	437 470 411 252	55 46 38 61	* 1 1	7 8 10 9	38 45 51 29
OCCUPATION OF CHIEF WAGE- Professional & Busines White-collar Manual worker Farmers Non-labor force Undesignated		75 59 42 28 31	* 1 1 *	6 5 8 17 12	19 35 49 55 57
SIZE OF COMMUNITY  1,000,000 and over inc ing fringe  250,000 to 1,000,000 i	294	50 56	*	7 11	43 32
ing fringe 50,000 to 250,000 incl fringe 2,500 to 50,000 Rural non-farm and far	uding 236 273	49 51 42	* 1 1	7 6 9 (Continue	44. 42 48

<sup>\*</sup> Less than one-half of one per cent.

8. "Do you think Russia has an organization like the C.I.A., or not?"

# (Based on those who had heard of CIA)

	Number of Interviews	Yes %	<u>No</u> %	Don't Know %
NATIONAL	963	85	1	14 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	178 434 349 2	85 88 80	3 1 *	12 11 20
EDUCATION OF RESPONDENT College High school Grade school Undesignated	315 525 121 2	93 86 70	* 1 1	7 13 29
REGION OF COUNTRY East Midwest South West	305 262 218 178	89. 84 79 85	* 2 1 1	11 14 20 14
OCCUPATION OF CHIEF WAGE-EARNER Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	335 125 339 45 113 6	92 91 83 62 71	1 1 2 1 *	7 8 15 37 29
SIZE OF COMMUNITY  1,000,000 and over including fringe 250,000 to 1,000,000 including	193 ng	88	*	12
fringe 50,000 to 250,000 including	220	82	1	17
fringe 2,500 to 50,000 Rural non-farm and farm	139 163 248	88 88 81	* 1 2	12 11 17

<sup>\*</sup> Less than one-half of one per cent.

9. "Assuming that he qualified, would you like to have a son of yours work for the C.I.A., or not?"

	Number of Interviews	Yes	No	Don't Know	Had Not Heard of CIA
		%	%	%	%
NATIONAL	1,570	26	15	17	42 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	252 666 648 4	31 28 23	15 16 14	21 17 15	33 39 48
EDUCATION OF RESPONDENT College High school Grade school Undesignated	357 840 368 5	կկ 27 16	26 16 7	17 20 12	13 37 65
REGION OF COUNTRY East Midwest South West	437 470 411 252	27 24 20 40	20 14 11 14	15 17 18 17	38 45 51 29
OCCUPATION OF CHIEF WAGE-EA Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	ARNER 415 186 638 88 231	40 31 24 12 15	24 14 12 13 10	17 20 15 20 18	19 35 49 55 57
SIZE OF COMMUNITY 1,000,000 and over incluing fringe 250,000 to 1,000,000 inc	294	30	15	12	43
ing fringe	317	31	14	23	32
50,000 to 250,000 include fringe 2,500 to 50,000 Rural non-farm	ling 236 273 450	29 26 <b>2</b> 0	13 12 18	14 20 14	<u>դ</u> կ 42 48

(Continued)

9. "Assuming that he qualified, would you like to have a son of yours work for the C.I.A., or not?"

# (Based on those who had heard of CIA)

	Number of Interviews	Yes %	No %	Don't Know %
NATIONAL	963	% 46	<i>7</i> ₀ <b>2</b> 5	% 29 = 100%
AGE OF RESPONDENT 21 to 29 years 30 to 49 years 50 years and older Undesignated	178 434 349 2	47 47 44	22 26 27	31 27 29
EDUCATION OF RESPONDENT College High school Grade school Undesignated	315 525 121 2	51 44 44	30 25 21	19 31 35
REGION OF COUNTRY East Midwest South West	305 262 218 178	44 44 40 56	32 25 23 20	24 31 37 24
OCCUPATION OF CHIEF WAGE-EARNER Professional & Business White-collar Manual workers Farmers Non-labor force Undesignated	335 125 339 45 113 6	49 47 47 27 35	30 22 24 29 23	21 31 29 44 42
SIZE OF COMMUNITY 1,000,000 and over including				
fringe 250,000 to 1,000,000 includin	193	53	26	21
fringe 50,000 to 250,000 including	220	45	21	34
fringe 2,500 to 50,000 Rural non-farm and farm	139 163 248	51 44 39	23 21 34	26 35 27

TECHNICAL APPENDIX

#### COMPOSITION OF THE SAMPLE

	Per Cen
NATIONAL	100.0
SEX OF RESPONDENT  Men  Women	47.4 52.6
AGE OF RESPONDENT 21 to 34 years 35 to 49 years 50 years and older Undesignated	24.6 32.4 42.7 0.3
OCCUPATION OF CHIEF WAGE-EARNER  Professional & Business: Professional, technical and kindred workers (e.g., engineers, accountants, nurses);  Executives (managers, officials, proprietors, public administrators)	23.0
White-collar: Clerical and kindred workers (e.g., mail carriers, telephone operators); Sales and kindred workers (e.g., underwriters, contractors, brokers)  Manual workers: Foremen, craftsmen and kindred workers (e.g., railroad engineers, machinists, linesmen, main-	11.3
tenance painters); Operatives and kindred workers; Service, Domestic, Laborers	45.7
Farmers: Farm owners, farm managers, farm foremen, farm laborers Non-labor force Undesignated	5.4 13.6 1.0
SIZE OF COMMUNITY Over 500,000, including urban fringe 50,000 to 499,999 2,500 to 49,999 Under 2,500, non-farm Under 2,500 farm	34.8 20.7 14.9 24.1

(Continued)

REGION OF COU	NTRY	Per Cent
East:	Connecticut, D.C., Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey,	
	New York, Pennsylvania, Rhode Island, Vermont,	
26. 2	West Virginia	29.0
Midwest:	Illinois, Indiana, Iowa, Kansas, Michigan,	
	Minnesota, Missouri, Nebraska, North Dakota,	28.9
South:	Ohio, South Dakota, Wisconsin Alabama, Arkansas, Florida, Georgia, Kentucky,	20.9
DOU UII:	Louisiana, Mississippi, North Carolina, Oklahoma	2
	South Carolina, Tennessee, Texas, Virginia	26.3
West:	Alaska, Arizona, California, Colorado, Hawaii,	20.5
	Idaho, Montana, New Mexico, Nevada, Oregon, Utal	ı.
	Washington, Wyoming	15.8
EDUCATION OF R	FS PONDENT	
	aduate or incomplete)	18.6
	(graduate or incomplete)	46.4
	1 (8 years or less)	34.9
Undesign	· · · · · · · · · · · · · · · · · · ·	.1

#### -- NOTE --

Allowance for persons not at home was made by means of a "times-at-home" technique rather than by "call-backs." Either procedure is a standard method for reducing the sample bias that would otherwise result from under-representation in the sample of persons who are difficult to find at home. All results reported, including the composition of the sample, are based on data in which a "times-at-home" weighting has been incorporated.

#### DESIGN OF THE SAMPLE

The design of the sample is that of a single stage, replicated probability sample down to the block level in the case of urban areas, and to segments of townships in the case of rural areas.

After stratifying the nation geographically and by size of community in order to insure conformity of the sample with the latest available estimate of the Census Bureau of the distribution of the adult population, about 160 different sampling points or areas were selected on a strictly random basis. The interviewers had no choice whatsoever concerning the part of the city or county in which they conducted their interviews.

Approximately 10 interviews were conducted in each such randomly selected sampling point. Interviewers were given maps of the area to which they were assigned, with a starting point indicated, and required to follow a specified direction. At each occupied dwelling unit, interviewers were instructed to select respondents by following a prescribed systematic method and by a male-female assignment. This procedure was followed until the assigned number of interviews was completed.

Since this sampling procedure is designed to produce a sample which approximates the adult civilian population (21 and older) living in private households in the U.S. (that is, excluding those in prisons and hospitals, hotels, religious and educational institutions, and on military reservations), the survey results can be applied to this population for the purpose of projecting percentages into number of people. The manner in which the sample is drawn also produces a sample which approximates the population of private households in the United States. Therefore, survey results can also be projected in terms of number of households when appropriate.

#### SAMPLING TOLERANCES

In interpreting survey results, it should be borne in mind that all sample surveys are subject to sampling error, that is, the extent to which the results may differ from what would be obtained if the whole population surveyed had been interviewed. The size of such sampling errors depends largely on the number of interviews.

The following tables may be used in estimating the sampling error of any percentage in this report. The computed allowances have taken into account the effect of the sample design upon sampling error. They may be interpreted as indicating the range (plus or minus the figure shown) within which the results of repeated samplings in the same time period could be expected to vary, 95 per cent of the time, assuming the same sampling procedure, the same interviewers, and the same questionnaire.

The first table shows how much allowance should be made for the sampling error of a percentage:

Recommended	Allowance	for	Sampling	Error		
of a Percentage						

In Percentage Points (at 95 in 100 confidence level)\*

			Sar	nple Si	Lze		
	<u>1500</u>	1000	<u>750</u>	<u>600</u>	400	200	100
Percentages near 10 Percentages near 20 Percentages near 30 Percentages near 40 Percentages near 50 Percentages near 60 Percentages near 70 Percentages near 80	2 2 3 3 3 3 3 3 2	2 3 4 4 4 4 3	7 7 7 7 8	34455544	45666665	5 7 8 8 8 8 8 7	7 9 10 11 11 11 10 9
Percentages near 90	2	2	3	3	4	5	7

The table would be used in the following manner: Let us say a reported percentage is 33 for a group which includes 1500 respondents. Then we go to row "percentages near 30" in the table and go across to the column headed "1500." The number at this point is 3, which means that the 33 per cent obtained in the sample is subject to a sampling error of plus or minus 3 points. Another way

<sup>\*</sup>The chances are 95 in 100 that the sampling error is not larger than the figures shown.

Another way of saying it is that very probably (95 chances out of 100) the average of repeated samplings would be somewhere between 30 and 36, with the most likely figure the 33 obtained.

In comparing survey results in two samples, such as, for example, men and women, the question arises as to how large must a difference between them be before one can be reasonably sure that it reflects a real difference. In the tables below, the number of points which must be allowed for in such comparisons is indicated.

Two tables are provided. One is for percentages near 20 or 80; the other for percentages near 50. For percentages in between, the error to be allowed for is between that shown in the two tables:

	Recommended Allowance for Sampling Error of the Difference					
		(at	In Per 95 in 100	centage Po confidenc		
TABLE A		Percentage	s near 20 o	or percent	ages near 80	
Size of	Sample	<u>750</u>	600	400	200	
750 600 400 200		5 5 6 8	6 6 8	7 8	10	
TABLE B		Percentages near 50				
Size of 750 600	Sample	<u>750</u> 6	600	400	200	
400 200		7 10	7 8 10	8 10	12	

Here is an example of how the tables would be used: Let us say that 50 per cent of men respond a certain way and 40 per cent of women respond that way also, for a difference of 10 percentage points between them. Can we say with any assurance that the 10-point difference reflects a real difference between men and women on the question? The sample contains approximately 750 men and 750 women.

Since the percentages are near 50, we consult Table B, and since the

<sup>\*</sup> The chances are 95 in 100 that the sampling error is not larger than the figures shown.

two samples are about 750 persons each, we look for the number in the column headed 750 which is also in the row designated 750. We find the number 6 here. This means that the allowance for error should be 6 points, and that in concluding that the percentage among men is somewhere between 4 and 16 points higher than the percentage among women we should be wrong only about 5 per cent of the time. In other words, we can conclude with considerable confidence that a difference exists in the direction observed and that it amounts to at least 4 percentage points.

If, in another case, men's responses amount to 22 per cent, say, and women's 24 per cent, we consult Table A because these percentages are near 20. We look in the column headed 750 and see that the number is 5. Obviously, then, the two-point difference is inconclusive.